

PRESS RELEASE

LACROIX Electronics and Witekio, a partnership serving industrial IoT



From left to right, Dominique Chanteau - VP Purchasing LACROIX Electronics, Michael Heinz – COO Witekio, Stéphane Klajzyngier- Managing Director LACROIX Electronics, Stéphane Gendrot – VP Business Development LACROIX Electronics

Munich, 9th November 2016: LACROIX Electronics and Witekio are formalising their partnership during the Electronica Trade Fair. This partnership enables the provision of "turnkey" solutions to clients incorporating expertise in the development and production of electronic assemblies.

Within the context of its partnership programme, LACROIX Electronics brings together experts in various fields who enable it to offer innovative customised solutions to end customers while improving competitiveness and time to market. This programme also enables technical expertise to be pooled and all-inclusive electronic solutions to be proposed.

In January 2016, LACROIX Electronics had already incorporated MicroEJ into its partnership programme, the benchmark platform for developing smart connected electronic products, all based on low cost, low-energy hardware.

The complementary expertise of Witekio and LACROIX Electronics, combined with their respective know-how, is being put to work for industrial IoT: Witekio brings its expertise in software development on complex embedded or connected systems (OS, firmware, applications,

connectivity, etc.), with LACROIX Electronics contributing to hardware development (electronics, mechanics) and the industrialisation through to mass production of devices in its factories in France, Germany, Tunisia and Poland. Within the context of this partnership, LACROIX Electronics has taken a particular interest in Witekio's Linux development capabilities as well as its presence in France and Germany, two priority target markets for both partners.

Stéphane Gendrot, VP Business Development at LACROIX Electronics explains: "With Witekio in our Partners programme, we are creating a rapid, reliable, flexible, competitive and innovative team to develop complete industrial connected devices (hardware and software) that our current and future clients will want to offer to their markets"

Yannick Chamings, CEO of Witekio adds: "We are pleased with the collaboration between LACROIX Electronics and Witekio. Our complementary expertise will allow for new innovative projects to be developed for our clients' IoT solutions and enable us to offer them an all-inclusive industrial solution from design through to mass production.

About LACROIX Electronics and the LACROIX Group

Ranked amongst the top 10 European EMS (Electronics Manufacturing Services) companies, LACROIX Electronics specialises in electronics subcontracting for the industrial, home and building automation, healthcare, automotive, civil avionics and defence sectors. With more than 3,220 employees, LACROIX Electronics achieved turnover of 280 million euros in 2015 (+21.7%), including intra-group sales.

With its 4 plants and design centre, LACROIX Electronics offers all-inclusive industrial solutions from design through to mass production of electronic assemblies and sub-assemblies.

LACROIX Electronics is a LACROIX Group business, a technology equipment manufacturer that achieved turnover of €400 million in 2015 and has 4,000 employees.

Through its design and industrial-scale manufacture of innovative connected equipment and technology, the LACROIX Group enables its clients to make the world smarter and responsible and to better understand electronics innovation, data flows, people, water and energy.

To find out more, visit the website: www.lacroix-electronics.com and www.lacroix-group.com



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About Witekio

Witekio, which started out 15 years ago under the name Adeneo Embedded, is one of the pioneers of smart or connected embedded systems. Witekio is an expert in embedded software with a system approach that develops and integrates the different software layers of smart systems, from hardware to the cloud. Our singular and thorough understanding of the lower software layers (OS, drivers, firmware) combined with our expertise in the area of applications and interconnectivity constitute major benefits when dealing with the challenges of today's systems. We offer customised services for software development and integration, architecture design, support and training. We help our clients to improve the efficiency and quality of their embedded and connected development projects by providing technical expertise, methods, a global system overview and expert teams that permit flexible, scalable and durable integration of all software layers.

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